

# INTRODUCING

2016 GAC HALL OF DISTINCTION INDUCTEE

## GRAPHCO - PRESIDENT

Chris Manley was born in 1962 in Richmond Virginia and moved to the Cleveland area in 1972 when his father Bill Manley was transferred to the headquarters of Addressograph-Multigraph, then based in Euclid, Ohio. Shortly after Bill established Graphco in 1976 as a spin off from AM, Chris was often part of the Blue Print Collating Team which assembled Bid Sets for Cleveland area building projects like the BP Building, Medical Mutual Building, Tower City and The Cleveland Clinic.

While attending Gilmour Academy and John Carroll University, Chris moved into the darkroom at Graphco and also helped to operate the Cleveland area's very first large format electronic reproduction machine (a Xerox 2080). The machine established Graphco's Delta System which brought On Demand Reproduction to local architects, engineers and builders in 1980. Chris earned a BA from John Carroll in 1985 and joined Graphco's sales team shortly after graduation as Graphco was emerging as a leading supplier of offset printing equipment in the Ohio Valley. Graphco divested of the blue print and reproduction division in 1987.

As Graphco expanded its sales and service presence throughout Ohio, Western Pennsylvania, Kentucky and West Virginia the responsibilities for Sales Management, Product Line Development and Marketing became a growing part of Chris' role at the company. Graphco quickly became the National #1 Dealer for major product lines like Ryobi, Hamada, Sakurai, Standard Horizon and MGI while constantly offering strong and responsive technical support to Graphco customers throughout the region.

Chris has been an active member of Printing Industries of OH & N. KY for many years, served on the Printing Industries of OH & N. KY Northern Advisory Council board along with membership in various organizations including NAPL, GATF and NPES. As a member of the board of NAGASA (North American Graphic Arts Supplier Association) from 2003-2007 Chris was elected as Chairman of the organization from 2004-2005.

Sadly, in 2005 Bill Manley passed away following a short illness and Chris became the President of Graphco. In the subsequent decade Graphco has continued to grow in both sales volume and industry statue with the tireless help of the entire Graphco team and his wife and business partner Theresa Manley. In 2013 Graphco became a founding member of the GSNA (Ryobi MHI's North American Distribution Group) and became the importer and distributor of the Ryobi MHI Offset Printing Presses throughout the Midwestern United States.

Chris and Theresa are proud to run a very family oriented business in Solon, Ohio and they have two sons Peter and Stephen who live in Chicago and New York respectively. Chris and Theresa make their home in Chagrin Falls and they enjoy travel, photography and spending time with family and friends.



CHRIS MANLEY